



**Jobrole**  
Consulting Limited



TRAINING  
**BROCHURE / CALENDER** / 2024

The Talent Management Company

# ABOUT US

Jobrole is a Talent Management Company that offers innovative talent and business solutions to drive performance and acceleration. Our focus is to develop and implement new ideas and strategies for Organizations to enhance their business processes and growth. Jobrole learning solution gives you the freedom to manage every form of learning within your organization - be it online, or in the classroom.

Our learning and development are structured based on client's business and talent strategies. We support professional development and build capabilities across businesses, on time, and in a cost-effective manner. Our experienced L&D consultants will support your business by developing specific learning for your Executives Leaders, Business Unit Leaders, Managers and Team Leaders, Supervisors, Individual Contributors (Field or Corporate), Human Resources and Organizational Development Professionals, Coaches, Trainers and Champions



# PROGRAM OVERVIEW

## SENIOR MANAGEMENT PROGRAMME

Jobrole Consulting Senior Management Programmes are designed to assist senior executives develop specialized competencies that will help them add significant value to their organizations. It covers an array of programs specifically focused to deliver overall strategic and enterprise objectives within an organization, delivered by our team of business experts and practitioners.

The course will enable participants gain strategic skills and mind set needed to drive organizational success.



## SENIOR MANAGEMENT PROGRAMS

S/N	TRAINING COURSES	DURATION	CLASSROOM (N)	VIRTUAL (N)
1	Introduction to Risk Management	2 Days	100,000.00	50,000.00
2	Transformational Leadership Program	2 Days	95,000.00	45,000.00
3	Finance for Non-Finance Managers	2 Days	80,000.00	40,000.00
4	Strategy & Tactics for Public Sector	2 Days	100,000.00	70,000.00
5	High Performance tools for Mid-level Managers	2 Days	100,000.00	50,000.00
6	Selecting, Managing and Sustaining Continuous Improvement Projects	2 Days	95,000.00	45,000.00
7	Leadership and Organizational Management	2 Days	110,000.00	50,000.00
8	Emergency and Disaster Management	2 Days	90,000.00	45,000.00
9	Emotional Intelligence Masterclass	2 Days	85,000.00	40,000.00
10	Business Continuity & Emergency Management	3 Days	100,000.00	50,000.00
11	Advanced Intelligence Management	3 Days	85,000.00	40,000.00
12	Selling for Non-Sales Managers	2 Days	85,000.00	40,000.00
13	Strategy & Tactics for Public Sector	3 Days	80,000.00	20,000.00
14	Selecting, Managing and Sustaining Continuous Improvement Projects	2 Days	85,000.00	15,000.00
15	Excellence in Contract Administration and Project Management	2 Days	100,000.00	45,000.00
16	Change Management Masterclass	2 Days	100,000.00	45,000.00

## SENIOR MANAGEMENT PROGRAMS

S/N	TRAINING COURSES	DURATION	CLASSROOM (N)	VIRTUAL (N)
17	Management Retreat Program	3 Days	100,000.00	Not Applicable
18	Strategic Customer Service Program for Business Leaders	2 Days	95,000.00	45,000.00
19	New Managers Development Program (NMDP)	2 Days	90,000.00	Not Applicable
20	Train the Trainer Program	2 Days	85,000.00	Not Applicable
21	Project Management Program	2 Days	100,000.00	50,000.00
22	Strategic Brand Management Program	2 Days	95,000.00	45,000.00
23	Leading and Sustaining High Performing Team	2 Days	85,000.00	40,000.00
24	Performance Management Process, Goals and Objective Setting	2 Days	85,000.00	40,000.00
25	Conducting Effective Appraisal	2 Days	85,000.00	40,000.00
26	Critical Thinking For Senior Managers	2 Days	85,000.00	40,000.00
27	Occupational Health, Safety and Environment	3 Days	80,000.00	40,000.00
28	Data Analytics & Visualization for Decision Making	4 Days	170,000.00	130,000.00

# PROGRAM OVERVIEW

## SOFT SKILLS AND EXECUTIVE DEVELOPMENT PROGRAMS

Our bouquet of soft skills programs is designed to enable participants gain practical skills needed to succeed in a workplace. The program makes use of a blended learning style and can be tailored to fit your organizational need – both online or Instructor Led Training.



## SOFT SKILLS AND EXECUTIVE DEVELOPMENT PROGRAMS

S/N	TRAINING COURSES	DURATION	CLASSROOM (N)	VIRTUAL (N)
1	Art of Communication	1 Day	75,000.00	30,000.00
2	Presentation Skills	1 Day	75,000.00	30,000.00
3	Transformative Public Speaking and Presentation Skills	2 Days	80,000.00	35,000.00
4	Report Writing	2 Days	75,000.00	40,000.00
5	Basic Excel	1 Day	75,000.00	35,000.00
6	Advance Excel	2 Days	80,000.00	40,000.00
7	Working In Teams	2 Days	75,000.00	45,000.00
8	Coaching and Mentoring Skills	2 Days	80,000.00	40,000.00
9	The Act of Delegation and Supervision	2 Days	85,000.00	45,000.00
10	Performance Management Process	2 Days	100,000.00	50,000.00
11	Problem Solving and Critical Thinking	2 Days	80,000.00	40,000.00
12	Negotiation Skills	2 Days	75,000.00	35,000.00
13	Effective Business networking	2 Days	80,000.00	40,000.00
14	Cold Calling Skills	1 Day	85,000.00	45,000.00
15	Selling In Hostile Environment	1 Day	85,000.00	45,000.00
16	Sales Management	2 Days	85,000.00	40,000.00

## SOFT SKILLS AND EXECUTIVE DEVELOPMENT PROGRAMS

S/N	TRAINING COURSES	DURATION	CLASSROOM (N)	VIRTUAL (N)
17	Conflict Resolution and Management	2 Days	85,000.00	45,000.00
18	Complaint Handling	2 Days	80,000.00	40,000.00
19	Customer Relation Management	2 Days	85,000.00	40,000.00
20	Managing Hostile Environment	2 Days	80,000.00	40,000.00
21	Personal Branding	2 Days	70,000.00	35,000.00
22	Emotional Intelligence	2 Days	85,000.00	45,000.00
23	Stress Management	2 Days	80,000.00	40,000.00
24	Planning and Time Management	2 Days	80,000.00	40,000.00
25	Diversity and Culture Process Management	2 Days	90,000.00	45,000.00
26	Financial Security Awareness	2 Days	90,000.00	45,000.00
27	Financial Analysis	3 Days	100,000.00	50,000.00
28	Business Analysis	3 Days	100,000.00	50,000.00

# PROGRAM OVERVIEW

## SALES AND MARKETING OPEN PROGRAMS AND WORKSHOPS

Sales practices are constantly evolving. In a modern world of digital advertising, AI data analytics, and e-commerce, it is vital for businesses to continually update their sales techniques. Our Sales and Marketing Open program focuses on developing the techniques and skills required to create new sales opportunities. This form of training can benefit virtually every business, from the locally-owned retail store to the sprawling mega-corporation.



# SALES AND MARKETING OPEN PROGRAMS AND WORKSHOPS

S/N	TRAINING COURSES	DURATION	START DATE	FEE	MODE OF DELIVERY
1	Sales Operations and Management Program	2 Days	25-26 Jan, 2024	95,000.00	Class Room
2	Building High Performing Sales Team	2 Days	8-9 Feb, 2024	95,000.00	
3	Fundamentals of Sales and Marketing	2 Days	22-23 Feb, 2024	95,000.00	
4	Strategic Sales Management	2 Days	7-8, March, 2024	95,000.00	
5	Sales and Marketing Management	2 Days	21-22 March, 2024	95,000.00	
6	Sales and Customer Relationship Management	2 Days	4-5 April, 2024	95,000.00	
7	Customer Engagement and Retention	2 Days	18-19, 2024	95,000.00	
8	Marketing Strategies and Planning	2 Days	2-3 May, 2024	95,000.00	
9	Strategic Brand Management	2 Days	16-17 May, 2024	95,000.00	
10	Customer Profiling Techniques and Procedures	2 Days	30-31 May, 2024	95,000.00	
11	Effective Negotiation Skills	2 Days	6-7 June, 2024	95,000.00	
12	Effective Business Networking	2 Days	20-21 June, 2024	95,000.00	
13	Digital Marketing and Social Media Selling Strategy	2 Days	4-5 July, 2024	95,000.00	
14	Business Development Professional	2 Days	18-19 July, 2024	95,000.00	
15	Sales for Non-Sales Managers	2 Days	1-2 August, 2024	95,000.00	
16	Personal Branding	2 Days	15 August, 2024	70,000.00	

# PROGRAM OVERVIEW

## HEALTH AWARENESS PROGRAMMES

Our Health Awareness training gives delegates the skills and knowledge to take positive action to support others in the workplace and builds awareness of protecting their own well-being. This training enables delegates to recognize the signs and symptoms of the most common health issues and explore practical strategies to support team members and colleagues.



S/N	TRAINING COURSES	DURATION	CLASSROOM (N)	VIRTUAL (N)
1	Workplace Mental Health and Wellbeing	1 Day	100,000.00	40,000.00
2	Healthy Nutrition and Lifestyle Management	1 Day	100,000.00	40,000.00

# PROGRAM OVERVIEW

## BESPOKE PROGRAMS

Jobrole Consulting also offers a bouquet of bespoke programs tailored to address unique organizational skill and capacity development needs.

- Project Management
- Contract Management
- Performance Management Program
- QMS Implementation (9001:2015)
- Supply Chain Management
- Facility Management
- Business process redesign





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